

wood.

Mining and Minerals Solutions

Doing Business with Wood
April 21, 2021



Agenda



Safety Moment

Wood Overview

Past & Upcoming Projects

Near Term Procurement Needs

Becoming a Supplier

Q&A

Safety Moment

Safety Moment



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Safety Shield

Prepare. Engage. Intervene.

- Metaphor for protection
- Wood's new identity for safety
- 3-sided shield, 3 key elements:
 - Prepare
 - Engage
 - Intervene
- Simplifies safety message

Wood Overview

Wood Canada



We are a world leading consulting, engineering and construction company across mining, oil and gas, clean energy, environment and infrastructure

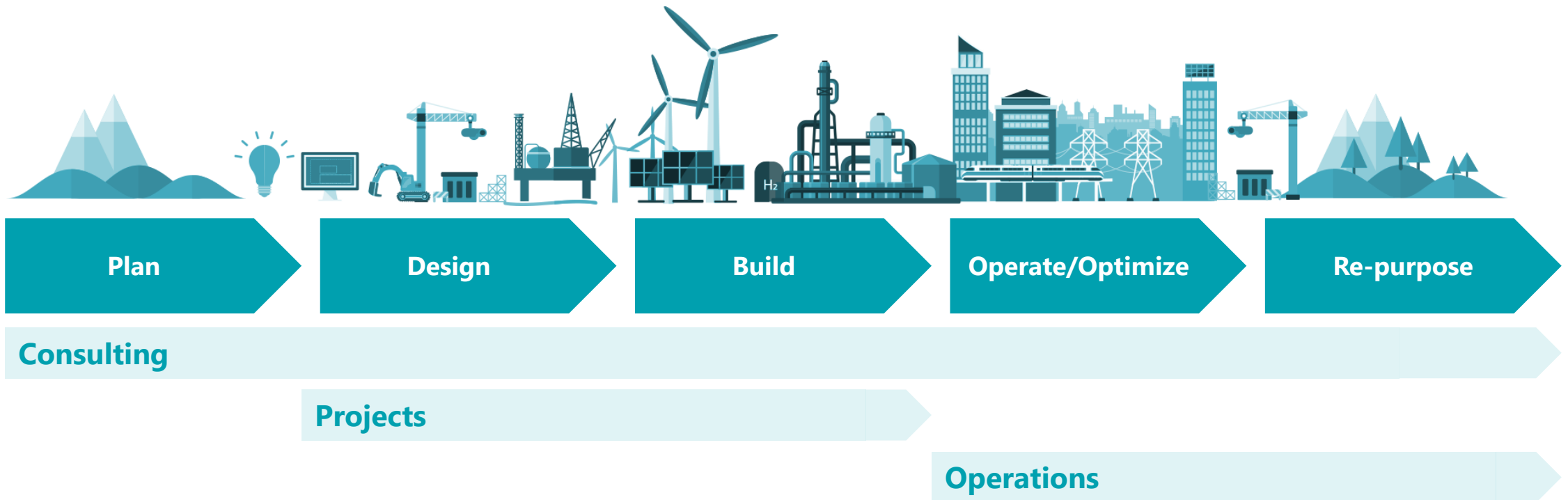
40+ offices in Canada with 3,500+ people

Connected by our shared values of **care**, **commitment** and **courage**

Wood delivers a lifecycle proposition



Wood's business follows a **lifecycle of solutions** leveraging our expertise in designing, planning and optimizing any facility, asset or infrastructure through to our rich experience in building, operating and re-purposing.



Saskatoon Office



Mining Centre of Excellence in Saskatchewan for over 50 years supporting industrial, mining and mineral processing with over 120 professionals

Complete in-house engineering, procurement, and construction management capabilities

Deliver full spectrum of projects ranging from concept to closure

Projects include:

- Brownfield & Greenfield
- Sustaining Capital / Debottlenecking / Optimization
- Capital Efficiency

Sector focus:

- Materials Handling / Conveyance
- Mining & Minerals Processing
- Oil & Gas
- Fertilizers & Agricultural Processing
- Power & Renewables
- Infrastructure
- Chemicals



Dalys Buck, P.Eng
Manager Projects

Past and Upcoming Projects

Past and Upcoming Projects (Mining only)



Brownfield: Nutrien (Rocanville, Lanigan, Allan, Cory, Vanscoy)
Mosaic (Esterhazy, Colonsay), Cameco, Orano

Greenfield: KSPC Bethune, Mosaic Esterhazy

Capital Improvements: Nutrien, Mosaic, KSPC, Cameco, SaskPower
TransCanada

Studies: Hudbay, NexGen, BHP, Fission, Denison, Yancoal,
SaskPower

Near Term Procurement Needs

Near Term Procurement Needs



- The procurement strategy will depend on the project:
 - Need
 - Risk
 - Budget
 - Schedule
- There may be a combination of design build and supply packages however each project is different
- We work collaboratively with customer to create bidder lists appropriate for the scope of work
- Suppliers are recommended for Award based on evaluation against criteria in RFP.

Becoming a Wood Supplier

Becoming a Supplier to Wood



- Database with high level information (i.e. contact info, company details, expertise, Saskatchewan aboriginal content)
- Information is put into our internal database and available for Wood teams across North America
- More details are requested for project specific opportunities (ask for specifics on HSSE and Quality programs, financial standings/credit information, past performance/resumes, past project information)
- May be a stand-alone pre-qualification or part of an Expression of Interest document
- Our customers usually request that we utilize their established tool(s) to take advantage of their structured systems
- Very familiar with, and typically use Ariba & ISN

Q&A

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