



# SIMSA

Saskatchewan Industrial & Mining  
Suppliers Association Inc

December 1, 2025

## Executive Director's Message

SIMSA and BHP have set the dates for the next several years of roundtable events, which will allow us to better plan our entire schedules and has locked in a preferred venue location. Our recent Roundtable event was a great success – more below.

Additionally, SIMSA has heard that liability insurance is sometimes difficult to secure and that even when you can, it can be expensive. So, SIMSA has done some work to address this.

On November 6 (during the BHP event), we announced that SIMSA is proud to offer members access, to a purpose-built liability insurance program, through [BFL CANADA](#). It is designed specifically for industrial suppliers, operating in mining and related sectors. [Learn more HERE](#).

This program meets the strict requirements of leading mine operators across Canada, ensuring your coverage aligns with industry standards and contractual obligations.

With rates approximately 20% below the insurer's open market pricing, SIMSA members benefit from exceptional value, tailored protection, and fast access to quotes.

Whether you're a small supplier or a growing mid-sized firm, this is your opportunity to secure top-tier coverage, with confidence and cost savings.

### **Why did we choose BFL?**

BFL CANADA brings unmatched expertise to the mining sector, with over 30 dedicated mining specialists, three mining-focused offices across Canada, and more than 200 unique mine visits conducted by its risk control engineers.

BFL is a privately owned, 100% Canadian, independent firm, with global reach across 140+ countries. In short, they can ensure SIMSA members receive industry-aligned protection backed by mining-specific experience.

Over 250 SIMSA members met with over 40 BHP persons – for an entire day – at SIMSA's Roundtable event with BHP on November 6, 2025!

As with all SIMSA Roundtable events, attendees from the producer company (BHP) are assigned seating individually at a banquet table of 6-persons for the day. Upon entry, SIMSA members can choose with whom they sit. However, over half of the event time was spent in free-flow networking and break-out

sessions, giving SIMSA members ample access to key BHP persons, and an opportunity to connect with fellow members.



*BHP's Karina Gistelinck, Asset President, Potash addresses the audience*

Download full summary of the BHP event [HERE](#)

260 registered persons from SIMSA's membership, met with 20 key purchasing-related persons from K+S Potash Canada for an entire day, on November 17, 2025. This was yet another great Roundtable event hosted by SIMSA, but this time the mining company (K+S) paid all the event's costs, so it was free for members to attend. The focus was K+S' "Ramp Up" program.



*The SIMSA K+S Roundtable event*

As with all events, the presentation decks were shared with attendees as PDFs following the event. Which is a good thing given K+S had prepared 60 detailed slides, including conceptual animations of the various proposed projects.

Download a full event summary of the K+S event [HERE](#)

SIMSA members had a “head start” on purchasing their booth for the Mining Supply Chain Forum beginning at 9:00 am on November 25<sup>th</sup>. By noon the next day, all of the booths that were held back for SIMSA members were sold! The remaining booths will be released for sale on December 2<sup>nd</sup> – to both members and non-members. It is expected that these booths will sell out quickly too.

We will be hosting another insightful “How to use your SIMSA membership” virtual event at noon on December 16. You can register [HERE](#).

On January 20 2026, you can learn from [MGH Consulting](#) LLC's Mark Hood on Sales: "Dealing with Modern Supply Chain Organizations." Previously, Mark was the Supply Chain Director and CPO at Apache Corporation, one of the largest US Independent Upstream Oil & Gas companies. Prior to Apache, he held Senior Supply Chain positions at Marathon Oil, PwC & IBM Consulting, and Mobil Corporation. Learn more about this event [HERE](#).

## Member's News

[Peter Lucas Builds Meaningful Partnerships Through Indigenous Procurement](#)

[Unlocking Ore Potential: How SRC's Laser Sorting Improves Recovery and Promotes Sustainability in Mining](#)

[Strengthening Safety: SCPC Completes COR Certification - Saskatoon Custom Powder Coating](#)

## Advocacy

SIMSA's Executive Director - Eric Anderson – met with Alana Ross, Saskatchewan's Minister of Parks, Culture, and Sport as well as the Status of Women on November 24<sup>th</sup>. Also attending was Bernadet Haniil, Executive Director of the Status of Women. Stemming from this conversation, and growing from our E3 initiative early this year, SIMSA will be working with Government to increase the number of women working within our sectors via multiple avenues.

Over the past 6 weeks, SIMSA has met with several countries in regard to seeing SIMSA members become suppliers into these regions. The countries include Great Britain, Kazakhstan, Poland, Indonesia, Saudi Arabia, and the UAE.

Several meetings with multiple Federal Ministries are planned for December. A call with the Minister of Defence's office focused on several forthcoming initiatives that will impact members – more soon on that.

## Nuclear

Recently SIMSA met with a delegation from Poland in Saskatoon hosted by Ministry of Trade and Export Development (TED), and Global Affairs Canada (GAC). Poland is a new to nuclear power jurisdiction and is currently building four AP1000 grid scale reactors with up to 6 more grid scale and numerous Small Modular Reactors are planned. Our discussions with the Polish delegation focused on identifying opportunities for our members and sharing lessons learned from the development of our nuclear supply

chain in Saskatchewan. SIMSA is now coordinating with our Polish counterpart at the Polish Chamber of Power Industry and Environmental Protection to share business opportunities in Poland for our membership.

In addition, SIMSA participated in TED and GAC organized delegation from Indonesia in Saskatoon to discuss future collaboration in mining and nuclear energy development. Indonesia is planning to build out up to 35 GWe of nuclear power by 2060 for decarbonization and energy reliability to support economic growth. SIMSA's discussion with the delegation centered around cooperation in supply chain opportunities and how to build an effective supply chain.

## Member Services

You may have seen an e-mail that went out on November 20<sup>th</sup> surrounding a nuclear trade mission to Ontario.

As part of our work in nuclear supply chain development, SIMSA is actively looking to promote Saskatchewan companies to the existing nuclear supply chain. As such, we've partnered with the OCNI to provide subsidized travel to Ontario to take part in nuclear networking opportunities such as the below.

December 9<sup>th</sup>: GEH is going to host a visit to their facility in the morning with a lunch, with a visit to Kinectrics in the afternoon. It will be a visit to their current facility with a VR tour of the constructed BWRX-300 at Darlington and likely some talks about their new engineering and training facility currently also under construction.

December 10<sup>th</sup>: ONCI Luncheon with B2B meetings with Worley Chemetics, Unified Engineering, TSSA, TEAM INC, Ritepro Ltd, Hatch, Atkins Realis, GEH, Kinectrics, and more!

December 11<sup>th</sup>: Tours at Stern Labs, TEAMS Inc. and Atkins Realis.

### **Future Opportunities**

There will be future opportunities to participate in tours, with SIMSA looking to host at least 1 or 2 more before the end of March 31<sup>st</sup>, 2027.

To get involved, please let me know if you would be interested in a future tour, and look out for future e-mails from me (James).

#### Eligibility for Subsidized Travel Funding:

- SME (Less than 500 employees)
- Saskatchewan company (i.e. SIMSA member)
- You are still able to attend if you're not an SME, will not be eligible for travel reimbursement.

## New Members

#### New members to SIMSA from the month of November were:

- [Saskatchewan Association of Optometrists \(Eyesafe Program\)](#)
- [Knight Vision Inspections Inc.](#)
- [Wood Canada Limited](#)
- [DBM Design Build Maintain Ltd.](#)
- [Shordee Generators](#)
- [Amrize Canada Inc.](#)
- [Orion Industrial Services Ltd.](#)
- [PSI Permashield Management Inc.](#)

## Upcoming Events

#### Register for Upcoming Events [HERE](#)

- **How To Use Your SIMSA Membership – December 16, 2025**  
At this virtual event, learn how to navigate your membership benefits and all that SIMSA has to offer!



- **Dealing with Modern Supply Chain Organizations – January 20, 2026**  
Learn from MGH Consulting LLC's Mark Hood on Sales: Dealing with Modern Supply Chain Organizations
- **Saskatchewan Mining Supply Chain Forum (MSCF) – April 15 & 16, 2026**  
Co-hosted by SIMSA, the Saskatchewan Mining Association and the Saskatchewan Ministry of Trade & Export Development, the 18th Annual Saskatchewan Mining Supply Chain Forum will take place on April 15 and 16, 2026 at Prairieland Park in Saskatoon.
- **SIMSA AGM – May 13, 2026**  
Save the date! Our 2026 AGM will be on Wednesday, May 13, 2026 at Prairieland Park in Saskatoon.
- **Saskatchewan Suppliers Energy Forum (SSEF) – September 29, 2026**  
Save the Date! The 12th Annual Saskatchewan Suppliers Energy Forum (SSEF) will be on Tuesday, September 29, 2026 at Delta Hotel in downtown Regina, SK. This event is co-hosted by SIMSA and the Saskatchewan Ministry of Trade & Export Development.

## SIMSA Contacts

**Eric  
Anderson**

**EXECUTIVE  
DIRECTOR**

[eric.anderson@simsa.ca](mailto:eric.anderson@simsa.ca)

**Keri  
Jacek**

**MANAGER OF  
OPERATIONS**

[keri.jacek@simsa.ca](mailto:keri.jacek@simsa.ca)

**James  
Bulmer**

**MANAGER OF  
MEMBER SERVICES**

[james.bulmer@simsa.ca](mailto:james.bulmer@simsa.ca)

**Grant  
Cherkas**

**NUCLEAR  
SPECIALIST**

[grant.cherkas@simsa.ca](mailto:grant.cherkas@simsa.ca)

**Vanessa  
Ethridge**

**ADMINISTRATOR**

[vanessa.ethridge@simsa.ca](mailto:vanessa.ethridge@simsa.ca)



[www.simsa.ca](http://www.simsa.ca)