

June 14<sup>th</sup>, 2018

## **SIMSA's GPS Events Provide Incredible Access**

SIMSA brought its members face-to-face with procurement and Government persons during two events at the Global Petroleum Show (GPS) in Calgary, June 13<sup>th</sup>, 2018.

The first event was a “speed networking” event, where members have 5-minute sessions to make their pitch to, or ask questions of, oil producers, pipeline companies, and Tier 1 suppliers. SIMSA had a partner for the event with Saskatchewan Trade and Export Development or “STEP.”

Participating companies were:

- Crescent Point Energy
- Graham Construction
- Husky Energy
- Ledcor
- TransCanada

At the event, which lasted 2-hours, the procurement persons will be positioned around a room. Members had 5-minutes to make their pitch, ask questions, and then move onto the next company/procurement person.

TransCanada made an unsolicited donation to the event to help cover costs.



*SIMSA members meet with procurement persons at GPS*



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Following the speed networking event at the Hyatt, the “Saskatchewan Business Reception” occurred across the street at the Saltlik - hosted by The Saskatchewan Ministry of Energy & Resources and SIMSA.

At this event, invited persons had further opportunities to network with even more oil and gas producers and suppliers from Saskatchewan.

The event began with greetings from SIMSA’s Executive Director Eric Anderson, the President of the Explorers and Producers Association of Canada Gary Leach, and the Saskatchewan Minister of Energy and Resources the Honourable Bronwyn Eyre.



*The Honourable Bronwyn Eyre addresses the audience*



*Invitees listen to various addresses before networking begins*

SIMSA's Executive Director noted that SIMSA's membership has grown by 59% since last year's GPS event. In total, it grew by 134% over the past 19-months. SIMSA now represents 173 companies whose annual revenues from Saskatchewan total over 15-billion dollars and represent 15,000 employees in the province.

He went on to explain that, "This growth is largely due to the co-operation of companies like Crescent Point, Husky, TransCanada, Graham, and Ledcor. We also have great support from the Government of Saskatchewan!"

He detailed that, "Even in an economic downturn, the Government of Saskatchewan has not even hinted at adjusting royalties. They provided concrete for investor confidence. Our province is also leading the battle against carbon tax and supporting pipelines! Saskatchewan is a great province for doing business!"

He concluded, "In short, this spectacular pair of events allowed for a conversation to continue and gave SIMSA an unprecedented level of access to oil related companies."

## **About the Saskatchewan Industrial and Mining Suppliers Association (SIMSA):**



Saskatchewan Industrial & Mining  
Suppliers Association Inc

SIMSA is the Saskatchewan Industrial and Mining Suppliers Association, representing Saskatchewan based companies who provide goods and services to mining, oil and gas and industrial projects. SIMSA's membership of over 170 companies, represents over \$15-billion in annual revenues and 15,000 employees in the province. SIMSA's mandate is to represent the interests and concerns of Saskatchewan industrial equipment and service suppliers, through promotion of its members and the creation of partnerships with industry and other associations.

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