



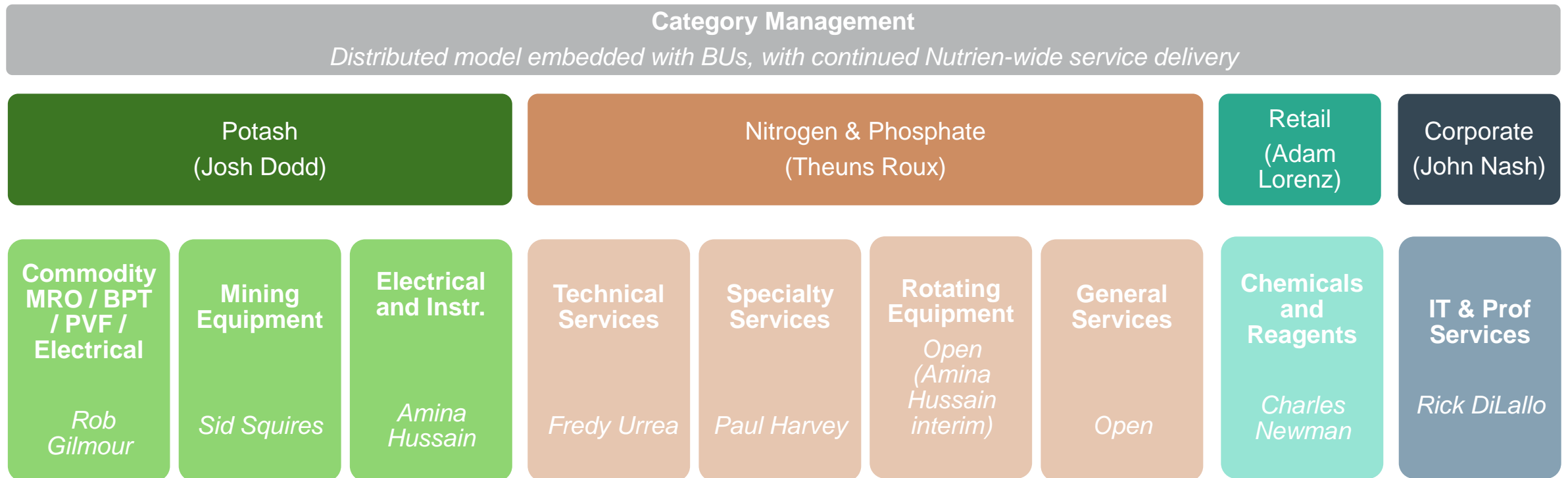
Potash Procurement SIMSA EPCM Webinar

Josh Dodd, Director, Procurement - Potash

21 April 2021

Procurement functions restructured to be directly reporting into Business Units

- Operations, Capital, and Category Management now embedded within the BUs
- Governance, Systems, Data continue to reside within a center-led team for consistency across Nutrien



Potash Procurement Restructure

Director, Procurement – Potash
Josh Dodd



New to the Potash Procurement Team



CEO – Mayo Schmidt



VP ED&I – Lesley Coleman



Navigating global market reactions to supply chain constraints in freight and logistics, steel, raw materials, chemicals, coatings, Fx, and others.

- Thank you for your proactive engagement with our teams!



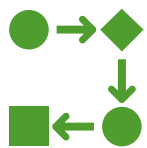
OPEX and CAPEX Focus

- Improving our sourcing process forecasting capacities for network-wide visibility of process status, scopes, supplier utilization and results
- Developing opportunities to bridge CAPEX and OPEX life-cycle
- Continuing to plan for distributed Q3/Q4 shutdown schedule, expected to be similar to 2020



Continuing to drive system integrations and efficiencies

- **Punch-out** and **e-quote** functionality in Ariba for high-volume suppliers
- Automation through **Blanket/Outline Agreements**
- Optimizing Ariba **Source-to-Contract** module and processes



Governance and process refinements prioritized:

- Supplier Relationship Management
 - Criticality, opportunity, risk, spend, complexity, etc
- Master Data Management
 - Holistic approach across Nutrien
- Contracting templates framework

25% by 2025

Relevant local
Potash spend with
Indigenous
impactful suppliers.

100%

Continue to have
contracted suppliers
within Potash
committed to Local
Indigenous Inclusion
strategies.

More details to come!



Thank You!

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