

Saskatchewan

A graphic element consisting of three white, stylized, overlapping shapes that resemble a stylized 'S' or a series of upward-pointing chevrons, positioned to the right of the word 'Saskatchewan'.

saskatchewan.ca/invest

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Ministry of Trade and Export Development
Government of Saskatchewan
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Why Saskatchewan?

Food

Fuel

Fertilizer





Area: 651,036 km² (251,366 mi²)


Twice the size of Japan

Almost the size of Texas

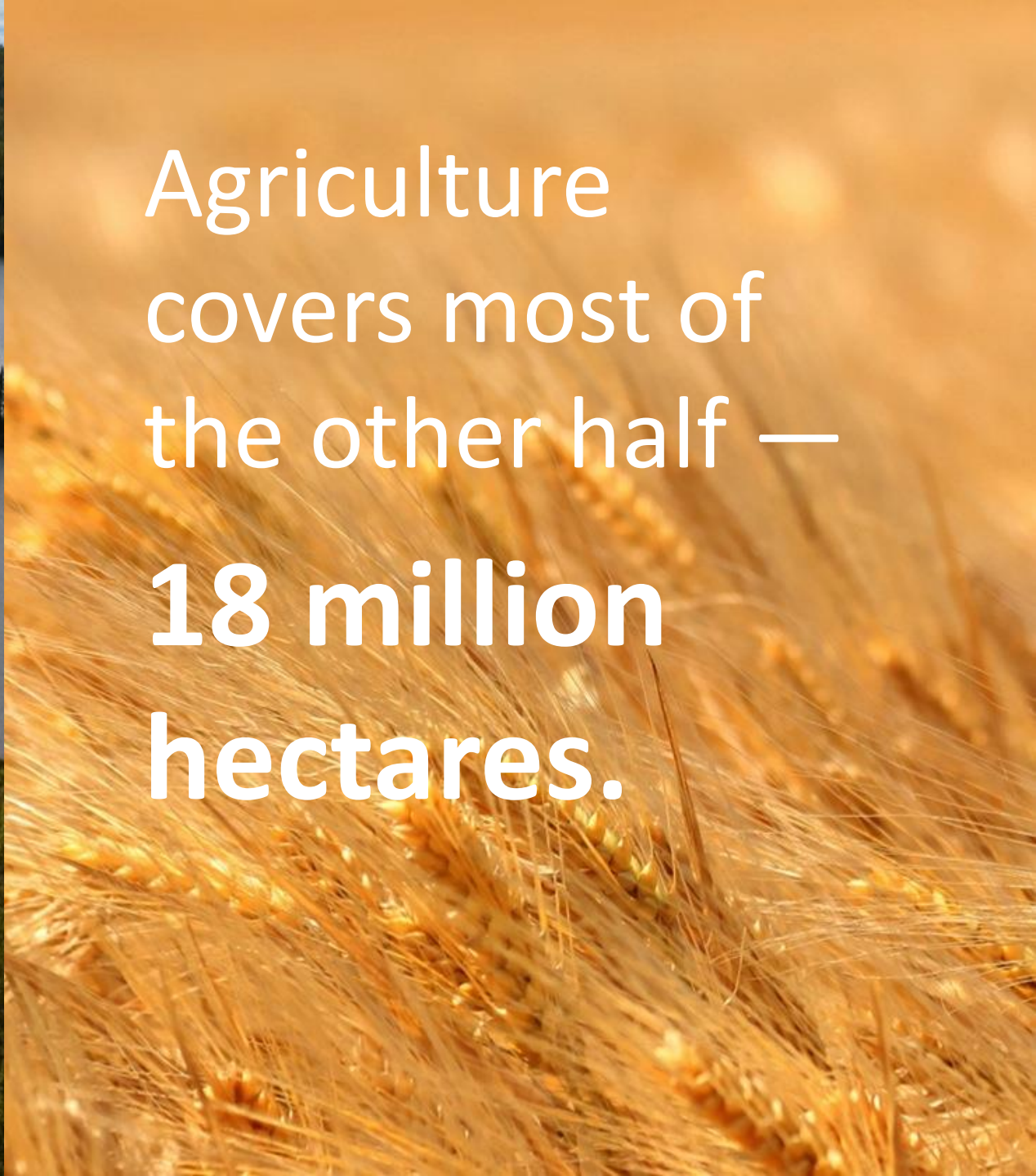
100,000 lakes

11% of Canada's water



A scenic view of a forested landscape. In the foreground, a dense forest of evergreen trees covers a hillside. A calm lake is visible in the middle ground, reflecting the sky. In the background, more forested hills are visible under a blue sky with some clouds.

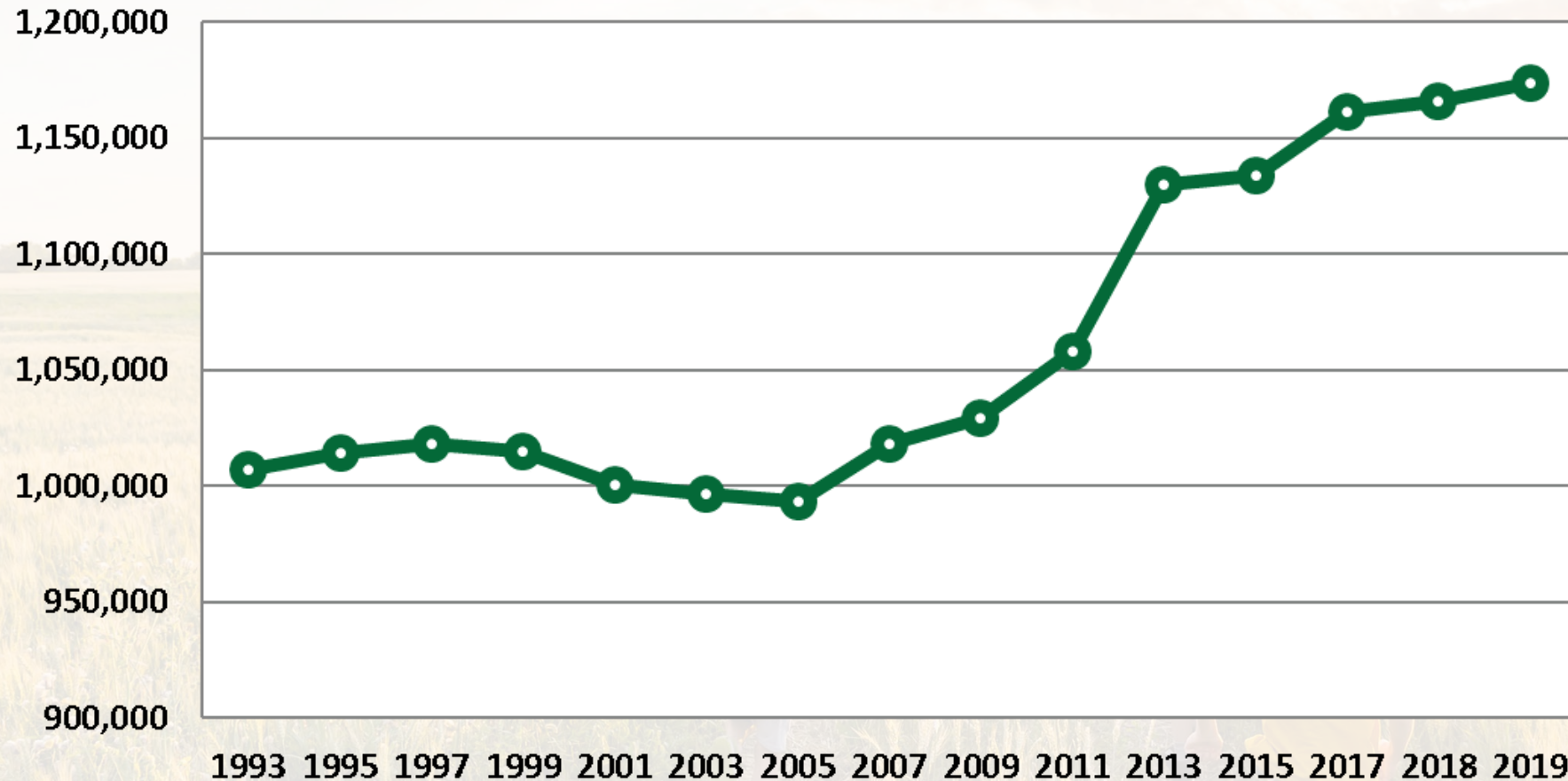
Forest
covers half
the province —
**34 million
hectares**

A close-up view of golden wheat stalks, likely during harvest. The stalks are ripe and have a warm, golden-brown color. They are slightly blurred, suggesting a shallow depth of field.

Agriculture
covers most of
the other half —
**18 million
hectares.**

Record-breaking population growth

All-time high of 1,181,987 in April 2020



One of Canada's Fastest Growing Workforces

Annual Employment for Saskatchewan (000's)



Source: Statistics Canada, CANSIM Table 282-0002
Age group: 15 years and over



Highly productive

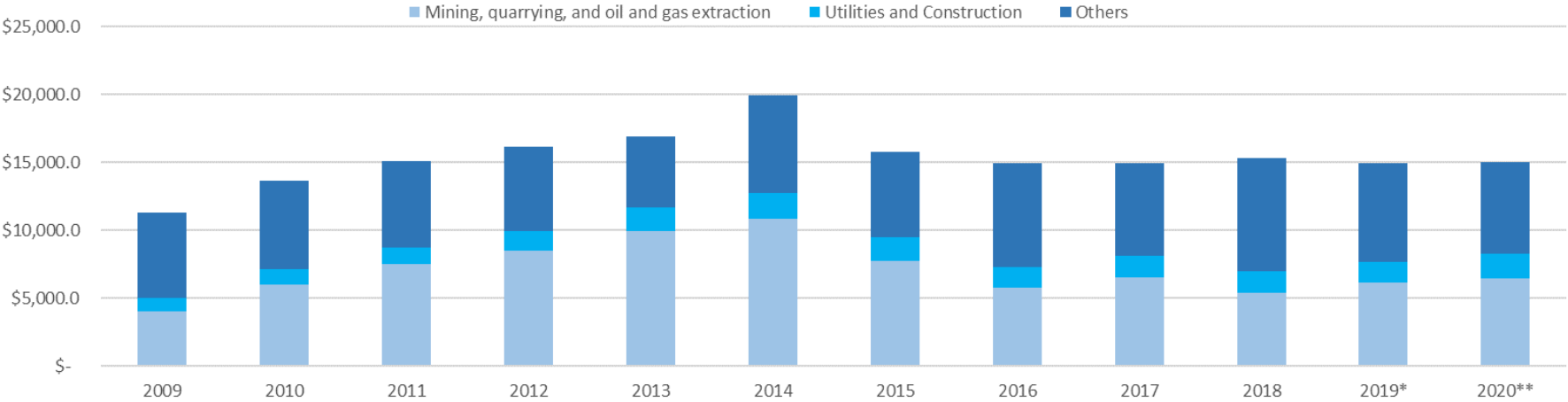
In 2020, Saskatchewan had the most productive workforce among Canadian provinces.

It also had the lowest unit labour cost, providing the best return on investment for employers.





Total Investment in Saskatchewan Capital Expenditures 2009-2020



*Preliminary Actual

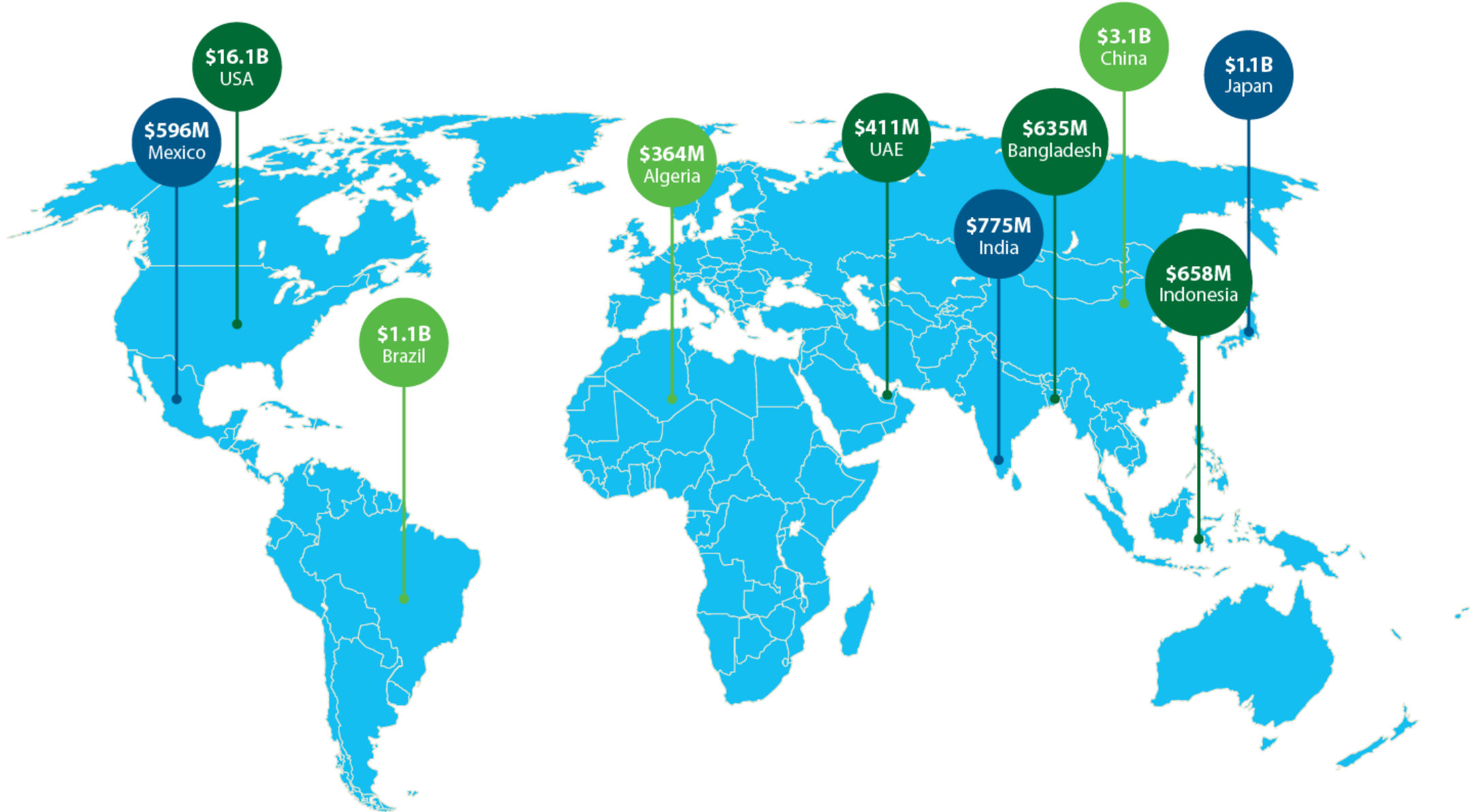
**Intention

Source: Statistics Canada. Table 34-10-0035-01 Capital and repair expenditures, non-residential tangible assets, by industry and geography (x 1,000,000)

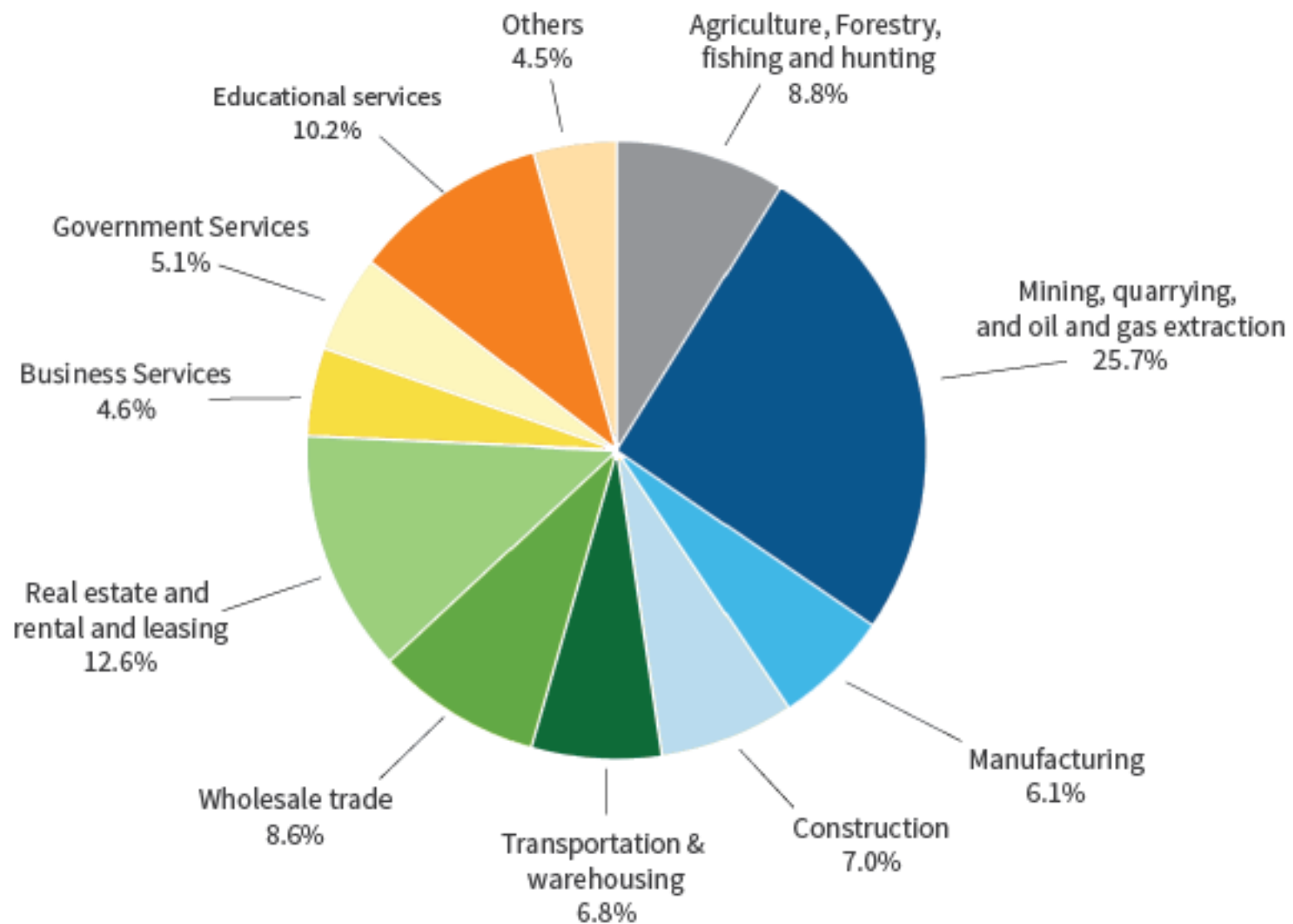
Top Saskatchewan Exports 2020

- Saskatchewan's exports reached \$30.41 Billion in 2020, growing 2.5 percent from 2019.
- Saskatchewan export growth led all Canadian provinces in 2020.
- Saskatchewan is forecasting its exports to grow 3-5 percent in 2021.
- Saskatchewan's exports of crude petroleum oil was the second largest exported product in 2020 at \$5 Billion dollars worth.

Top 10 Export Markets in 2020



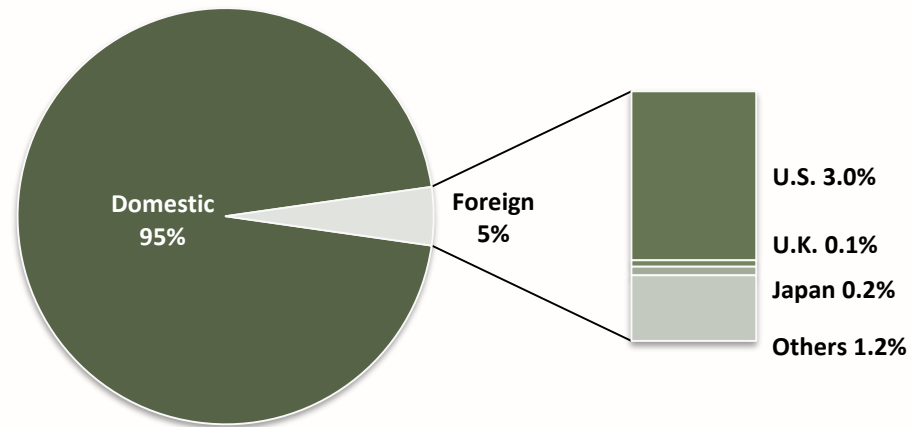
Strong Sectors: Saskatchewan Real GDP and Share by Industry, 2019



Competitive Investment Climate

Sources of investment into Saskatchewan

Foreign Direct Investment (nominal)



Source: Statistics Canada – Catalogue no. 61-232

Manufacturing

- Saskatchewan's manufacturing industry represents \$17.6 B in shipments with 29,000 employees and \$11 B in total exports and the overall sector represents over 6% of the provincial GDP.
- Manufacturing in the province includes agricultural machinery, transportation and industrial equipment, food and beverage processing, processing of multiple energy sources, Metal and wood fabrication, structural steel and chemical manufacturing.

Machinery, Transportation and Industrial Equipment

- 18,000 people in this manufacturing cluster represented approximately one-third of the total manufactured shipments in 2020



Photo via Doepker Industries

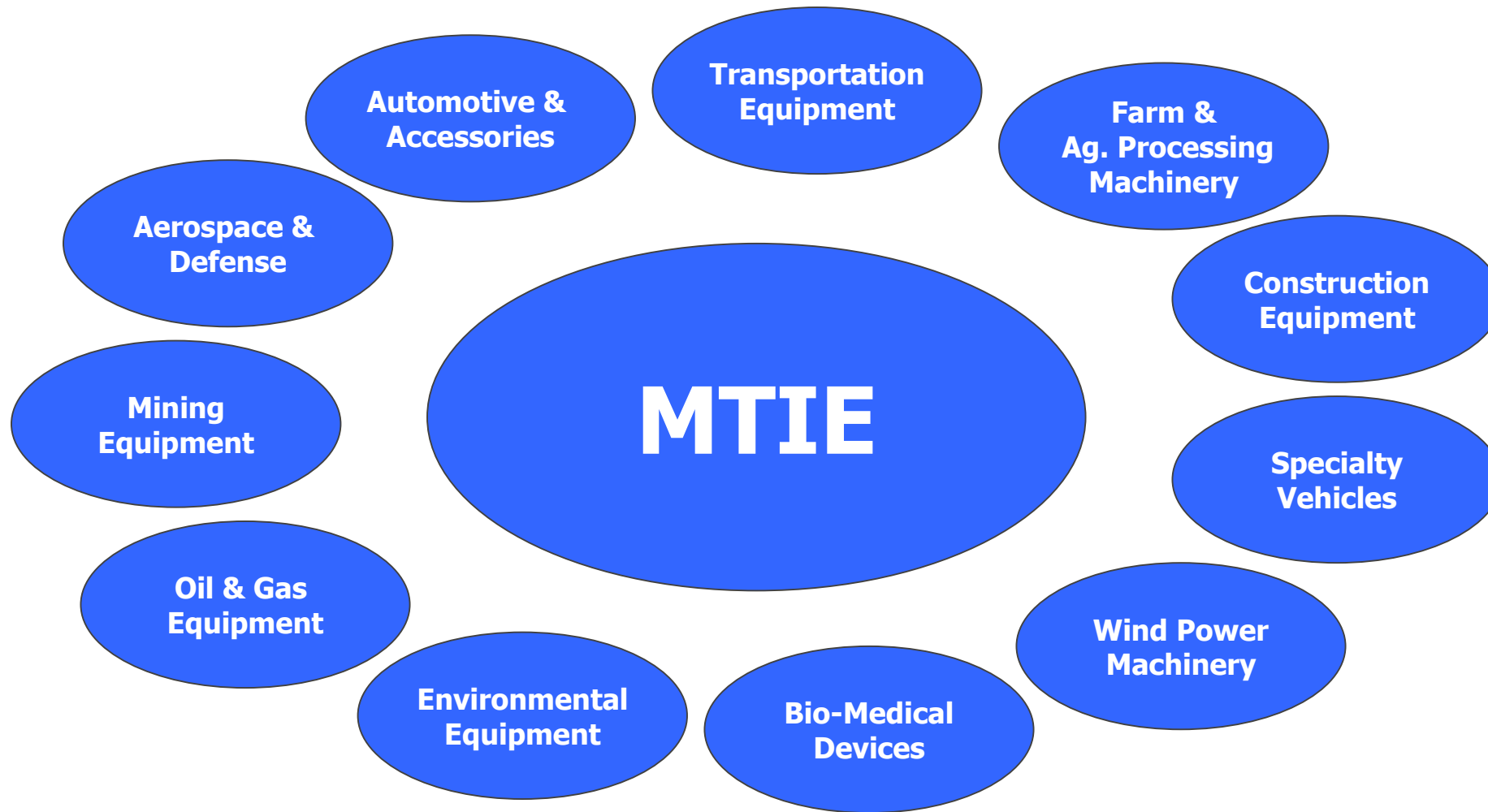
Machinery, Transportation and Industrial Equipment

- A diverse range of about 300 companies with complementary industrial processes and capabilities work together to produce world-class products
- A world-class steel mill in the province provides high quality supply to the local industry



Photo via Evraz North America

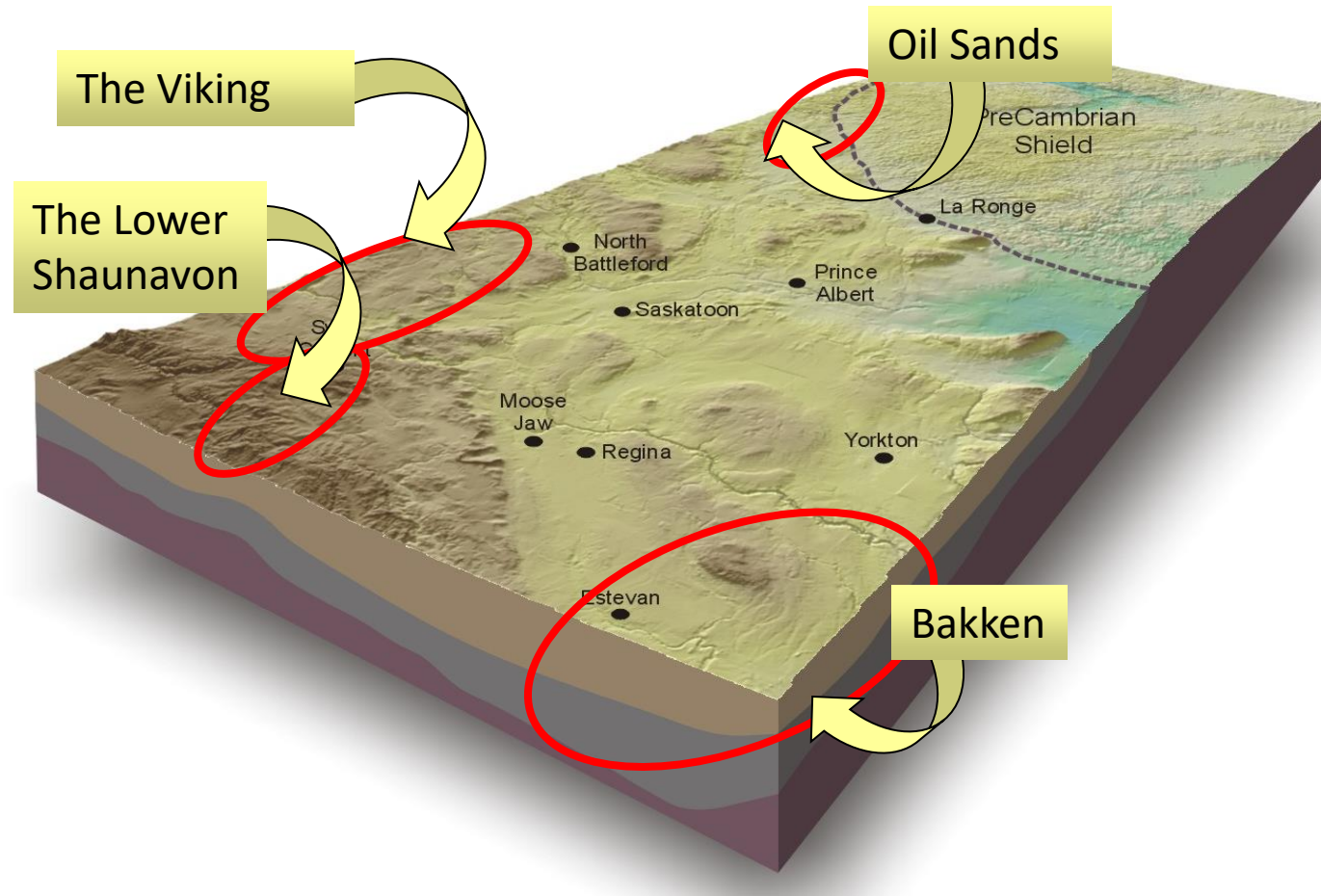
Manufacturing Investment Opportunities



Energy Sector

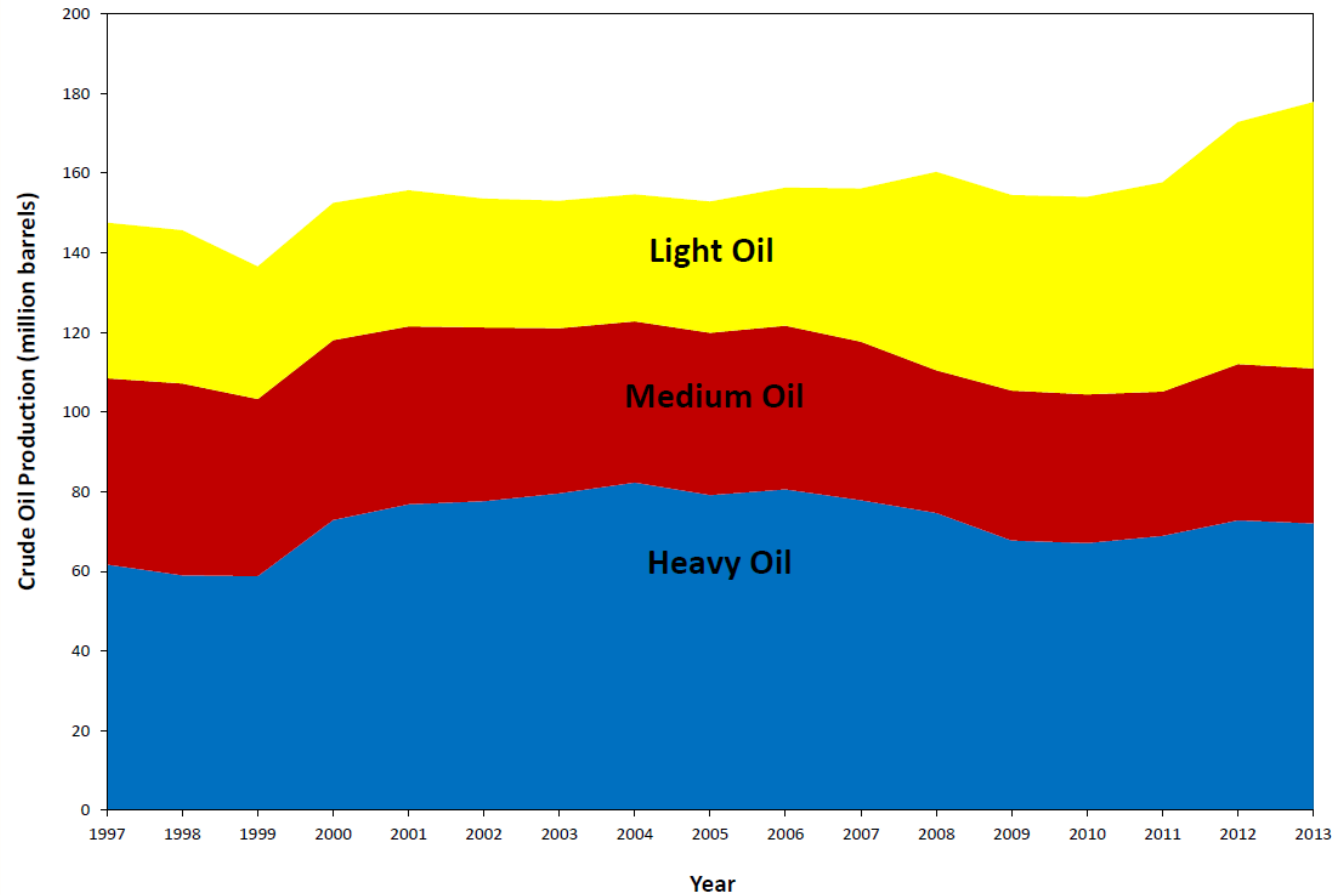
- Saskatchewan is the second-largest producer of crude oil in Canada (after the province of Alberta), accounting for approximately 17 per cent of total Canadian oil production.
- Approximately 65-70% of Saskatchewan's crude is exported to the United States making the province a larger exporter to the U.S. than the country of Kuwait.
- And the province is the third-largest producer of natural gas in Canada (after Alberta and the province of British Columbia).

Oil and Gas Plays



Crude Oil Production

Light, Medium and Heavy Crude Oil Production in Saskatchewan



Saskatchewan Oil & Gas Shows

- **The Lloydminster Heavy Oil Show** – Held every other year and focuses on heavy oil production and technologies
- **Saskatchewan Oil and Gas Show** – Held every other year. The purpose of the show is to provide an opportunity for the service and supply segment of the industry to show and display their products and latest technology applicable to the oil and gas industry.
- **Annual Oil and Gas Supply Chain Forum** scheduled for October 6, 2021 in Regina.
- **Williston Basin Petroleum Conference** - Held yearly, but alternates between Saskatchewan and North Dakota and talks about production and technologies in the Williston Basin.

Opportunities

- Processing and converting Saskatchewan's primary energy resources (oil, gas, coal) into valuable products such as diluent, synthetic crude oil, low sulfur diesel, hydrogen, electricity, and steam
- Examples of value-added energy includes upgrading, refining, gasification, GTL, micro LNG, coal to liquids, supply chain
- Emerging energy clusters include more refining capabilities, processing gases like Methane, Lithium, Helium and Hydrogen, carbon capture and storage, small nuclear reactor technologies, and renewable energy components for Wind, Hydro/Water, Geothermal and Solar projects.

Provincial Government Support

The Government of Saskatchewan welcomes investment in manufacturing and provides assistance for new and existing investors:



- Assist in identifying potential sites and potential partners to ensure companies meet their corporate objectives;
- Facilitate introductions to federal, provincial, and municipal stakeholders to help expedite the projects; and,

The Saskatchewan Advantage

- In the past few years, the Saskatchewan government has created one of the most competitive business climates in North America:
 - Lowered the corporate income tax by 5 points
 - Eliminated the general corporate capital tax
 - Introduced the largest single-year personal income tax reduction
- Competitive tax incentives:
 - 6% M&P investment tax credit
 - Saskatchewan Value-Added Oil and Gas Incentive, Steel and Fertilizer Value-Added Incentives

Government Committed to Growth

- Offers programs to encourage the development and commercialization of new technologies --100% of eligible R&D expenses can be used against net income for the purpose of calculating federal tax credits
- 10% of qualifying R&D expenditures incurred by corporations with a permanent establishment in Saskatchewan. For Saskatchewan Canadian-controlled private corporations, the credit is refundable on the first \$1 million of qualifying annual R&D expenses
- Canada-Saskatchewan Job Grant
- Saskatchewan Commercial Innovation Incentive
- Saskatchewan Trade and Export Partnership (STEP)

Saskatchewan Commercial Innovation Incentive

- The SCII is a growth tax incentive that offers eligible corporations a reduction of the provincial Corporate Income Tax (CIT) rate to six per cent, for a period of 10 years. A first of its kind in North America “patent box” style tax incentive, the SCII program is open to a wide variety of eligible intellectual property (IP) types, including patents, plant breeders’ rights, trade secrets and copyrights (computer programs and algorithms.)

Saskatchewan Oil and Gas Incentives

Oil and Gas Processing Investment incentive (OGPII)

The Oil and Gas Processing Investment Incentive offers transferable royalty/freehold production tax credits for qualified greenfield or brownfield value-added projects at a rate of 15 per cent of eligible program costs.

Oil Infrastructure Investment Program (OIIP)

The Oil Infrastructure Investment Program offers transferable royalty/freehold production tax credits for qualified greenfield or brownfield value-added projects at a rate of 20 per cent of eligible program costs.

Waterflood Development Program (WDP)

The Waterflood Development Program offers a repayable royalty deferral for qualified waterflood injection wells.

Saskatchewan Petroleum Innovation Incentive (SPII)

The Saskatchewan Petroleum Innovation Incentive offers transferable royalty/freehold production tax credits for qualified innovation commercialization projects at a rate of 25 per cent of eligible program costs.

Saskatchewan Oil and Gas Incentives

Accelerated Site Closure Program

The Government of Saskatchewan is launching the Accelerated Site Closure Program (ASCP) to utilize \$400 million in federal funding for the abandonment and reclamation of inactive oil and gas wells and facilities. The program is scheduled to run until December 31, 2022. The primary purpose of this program is to put Saskatchewan people and companies back to work in the struggling oil and gas services sector.

Government Committed to Growth

- Revamping Government Procurement with creation of Priority Saskatchewan and the introduction of **Best Value Procurement**.
- Emphasizing engagement of Sask-based Aboriginal groups in Government Procurement process based on best practices.
- Renewed focus on trade agreements and how we can use them to promote our local suppliers through initiatives like the Saskatchewan Corporate Procurement Committee.

Corporate Procurement Committee

- The Government of Saskatchewan chairs the provincial Corporate Procurement Committee (CPC)
- The CPC consists of members from major Saskatchewan corporations representing the Crowns, the private sector, and government Ministries.

CPC Mission Statement

- The Mission of the Corporate Procurement Committee is to promote Saskatchewan economic growth by developing quality, competitive suppliers of goods and services in Saskatchewan.
- CPC can help your company find business opportunities within the large scale energy production projects like SaskPower's new Natural gas power production facility being built in Moose Jaw.

Energy Supply Chain Opportunities

- Government of Saskatchewan works to promote Saskatchewan manufacturers, research institutions, and technical institutes to the global energy sector
- We introduce Saskatchewan companies to the prime contractors, arrange visits by contractors to Saskatchewan, and act as a liaison between Saskatchewan industry and the international industry to seek business opportunities.

Promoting the Sector

- Exhibit and participate in strategic industry trade shows (Virtual 2021)
 - Global Petroleum Show, June 2021 in Calgary
 - NAPE, August 2021 in Houston
 - ADIPAC, November 2021 in Abu Dhabi
- Organize supplier events with our partners (Innovation, Science and Economic Development, Global Affairs Canada, WED, SIMSA, STEP, and SAC)
- Work with Prime Energy contractors on their projects and arrange meetings with local suppliers for them.

Infrastructure for Energy Sector

- Petroleum Technology Research Centre (PTRC)
- Saskatchewan Research Council (SRC) Chemical water flooding and pipe flow technology
- Saskatchewan Carbon capture and storage facility in Weyburn
- The Canadian Light Source (CLS), Canada's only synchrotron
- Bio-Energy product testing at PAMI
- Leading research at the Universities of Saskatchewan and Regina
- Trades and applied science training at SaskPolytechnic and Saskatchewan Indian Institute of Technologies (SIIT)
- World-class manufacturing capabilities within provincial suppliers

Manufacturers Guide

- Over 1300 companies are currently listed
- free of charge to any manufacturer that manufactures at least 51% of the product in Saskatchewan
- Guide is searchable by company name, product and location
- Used by purchasers to find suppliers
- <http://www.economy.gov.sk.ca/mfgguide>

Contact

- We are here to meet with anyone that is interested in investing or growing their business in Saskatchewan, please contact:

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International Engagement

Ministry of the Trade and Export Development

saskatchewan.ca

Saskatchewan 