

Crescent Point Energy – Corporate
Update

7th Annual Saskatchewan Suppliers' Energy Forum

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CRESCENT POINT

Bringing energy to our world - the right way

Strategy & Focus



Risk-Adjusted Returns – Concentrated in low-risk, high-return assets



Capital Discipline – Returns-based capital allocation framework



Balance Sheet Strength – Improving leverage profile provides financial and operational flexibility



Return of Capital – Focused on maximizing free cash flow generation to optimize shareholder returns



Sustainability – Strong ESG practices and focus on long-term profitability



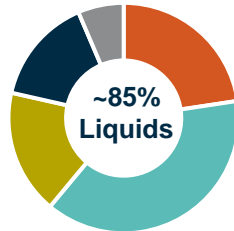
Operational Excellence – Significant technical expertise as a leader in horizontal drilling and decline mitigation

Asset Overview

Asset Characteristics

- ✓ High netback, liquids weighted asset base
- ✓ Low risk drilling inventory
- ✓ High rate of return & quick payout wells
- ✓ Long life, low decline
- ✓ Strong market access & scalability
- ✓ Potential for further efficiencies

2021E Production by Area
130,000 – 134,000 boe/d



■ SW SK ■ SE SK ■ Central AB ■ North Dakota ■ Other



Continue to optimize asset portfolio based on key criteria of returns, scalability, free cash flow and market access

CPG's Execution



Strengthening Balance Sheet

- Increased financial flexibility, reducing net debt by ~50% since 2018
- Line of sight to optimal leverage target of $\leq 1.0x$ D/CF in 2022E



Improving Sustainability

- Delivered sustainable operating, G&A and capital cost reductions across the business
- Improved ESG measures with increased accountability and a revised compensation framework



Free Cash Flow Generation

- Improved FCF profile supported by disciplined capital allocation process
- ~\$625 - \$875MM in excess cash flow, after dividends, in 2022E at US\$65/bbl - US\$75/bbl WTI



Return of Capital to Shareholders

- Accelerated return of capital to shareholders by increasing quarterly dividend
- Seek to return additional capital over time in context of capital allocation framework

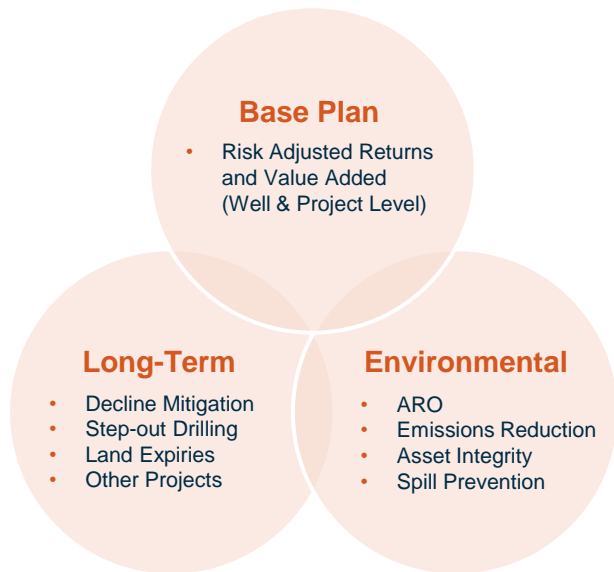


Portfolio Optimization

- >\$1.5B of non-core dispositions since 2018 and strategic Kaybob Duvernay acquisition in 2021
- Continue to seek opportunities to enhance balance sheet strength and sustainability

Returns Based Capital Allocation Framework & Free Cash Flow Priorities

ASSET LEVEL



CORPORATE LEVEL



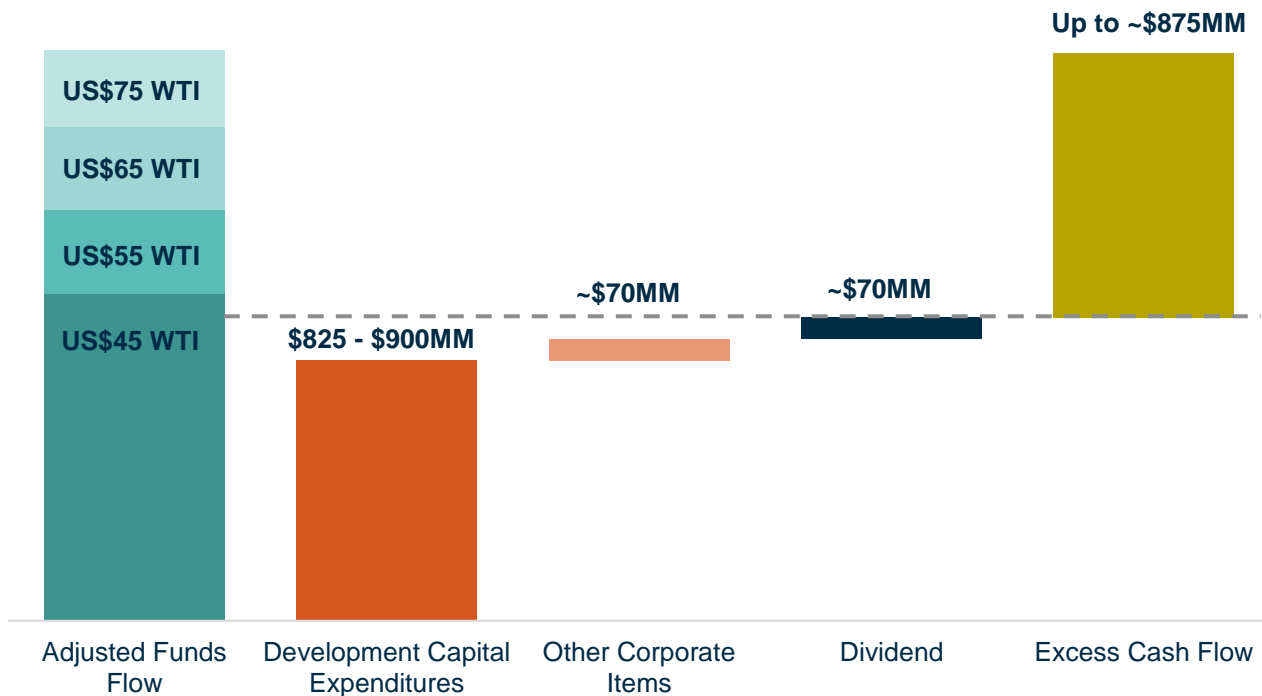
Follow-on decisions compete for capital based on expected returns and long-term corporate objectives



Preliminary 2022 Outlook

2022 Cash Flow Sensitivity & Allocation

(Based on production of 131,000 – 135,000 boe/d)



Excess Cash Flow Available For:

- Net debt reduction
- Sustainable dividend increases
- Strategic M&A
- Share repurchases
- Returns-based growth
- Other long-term initiatives

Development Capital Expenditures:

Includes capital allocated toward long-term projects, such as decline mitigation and environmental initiatives

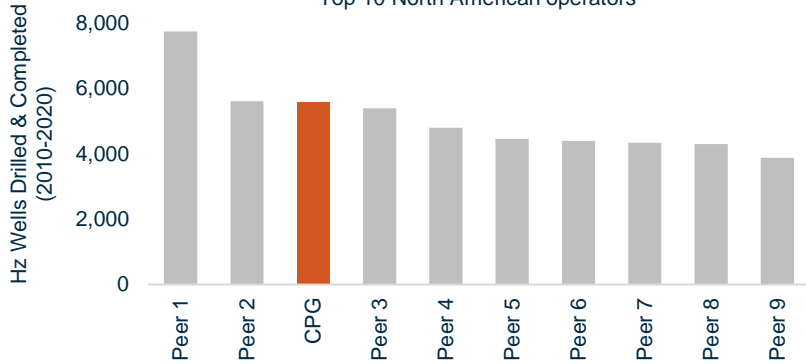
2022 preliminary capital expenditures and dividend are fully funded in a low commodity price environment

'Other Corporate Items' includes capitalized G&A, reclamation activities, capital lease payments and land. Dividend payment is based on quarterly dividend of \$0.03/share and 582MM shares outstanding. Funds flow from operations, excess cash flow and free cash flow are non-GAAP financial measures, refer to the Non-GAAP Financial Measures section of this presentation.

Operational Excellence & Continuous Improvement

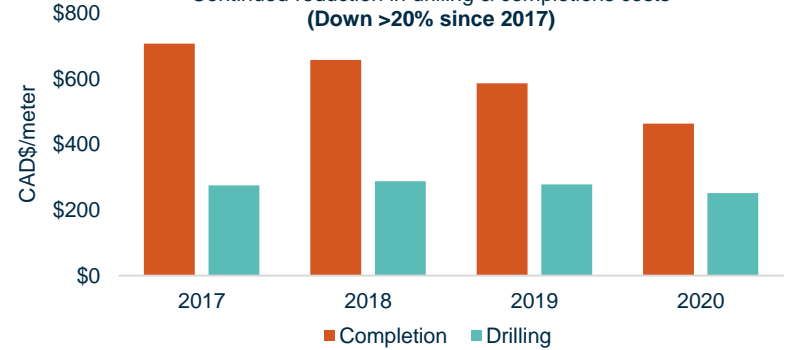
Experienced Operator

Top 10 North American operators



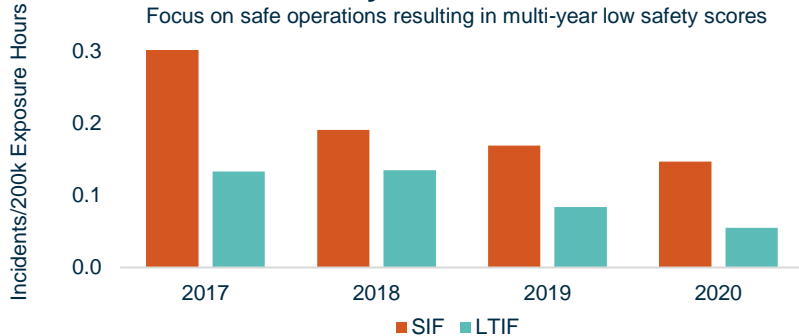
Knowledge Transfer and Innovation

Continued reduction in drilling & completions costs
(Down >20% since 2017)



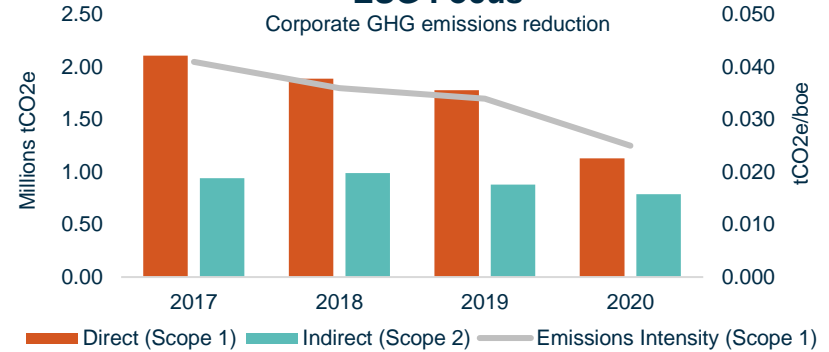
Safety-Centric Culture

Focus on safe operations resulting in multi-year low safety scores



ESG Focus

Corporate GHG emissions reduction



Experienced operator with a high performance culture and focus on safe operations and realizing efficiencies

Strong ESG Practices

Environment

Targeting **50% reduction in emissions intensity** and **70% reduction in methane emissions** by 2025

Environmental Stewardship Funding of 3-5% of annual maintenance capital budget

Targeting **30% reduction in inactive well inventory** over the next 10 years



Social & Safety

Safety-centric culture resulting in five-year low TRIF and SIF incidents

Commitment to diversity and inclusion with our employees and community partners

>\$30MM committed to communities since inception



Governance

Diverse, independent, experienced and **highly skilled Board** with **oversight of ESG strategy**

Compensation aligned with long-term **shareholder returns** and **ESG performance**

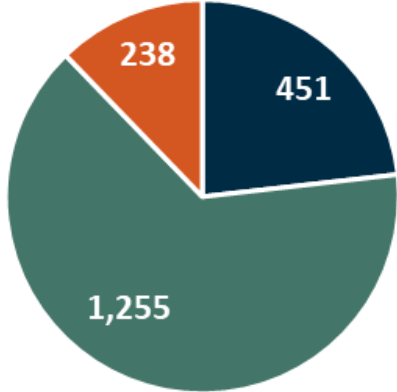
Integrated ESG into supplier screening process



Committed to increased ESG transparency and disclosure through release of 3rd Annual Sustainability Report

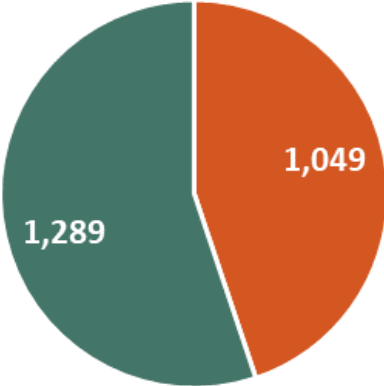
Crescent Point Energy Supplier Overview

Total Number of Suppliers



■ Alberta ■ Saskatchewan ■ North Dakota

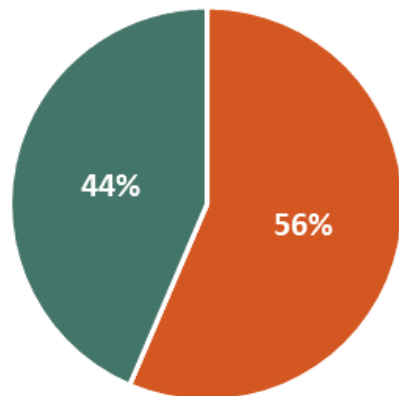
Total Saskatchewan Suppliers



■ SE Saskatchewan ■ SW Saskatchewan/Viking

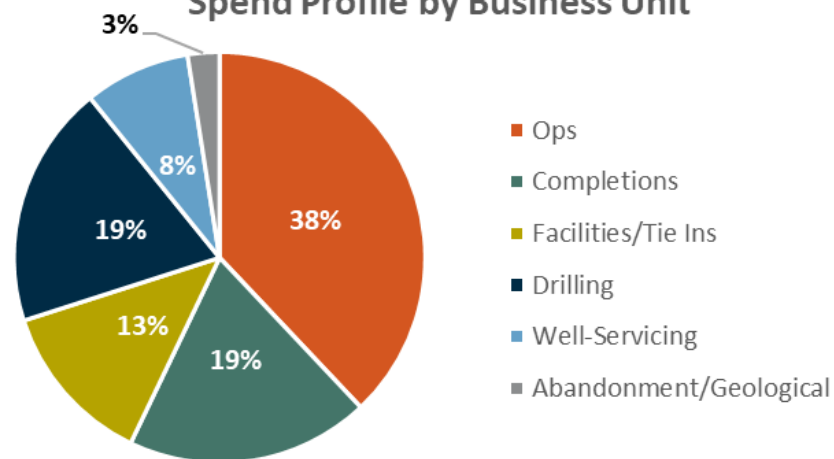
CPG Saskatchewan Spend Profile

Rolling 12 Month Sask Spend

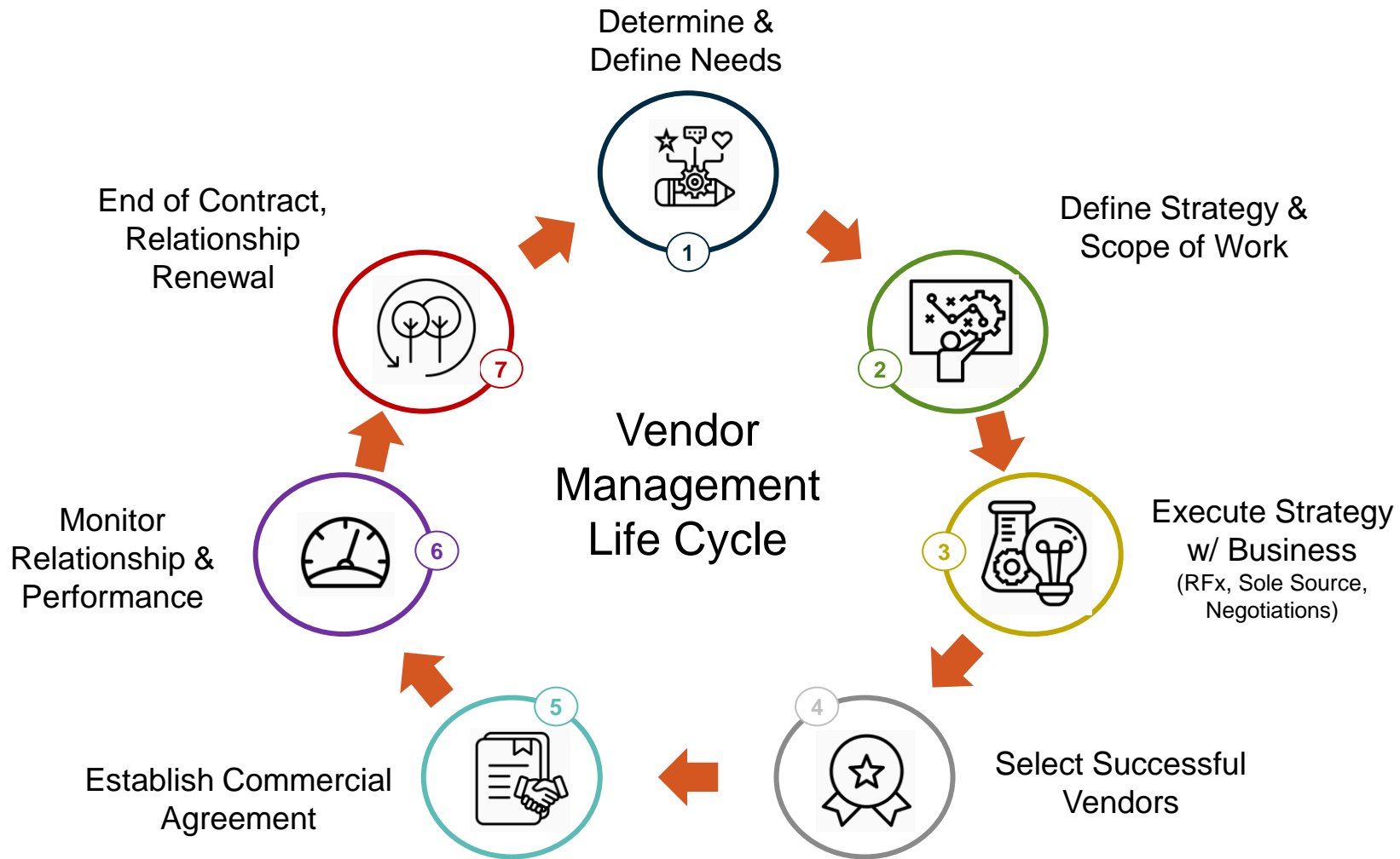


■ SE Saskatchewan ■ SW Saskatchewan/Viking

Spend Profile by Business Unit



- Ops
- Completions
- Facilities/Tie Ins
- Drilling
- Well-Servicing
- Abandonment/Geological



Crescent Point Upcoming Opportunities



Drilling/Completions

Contract expiry & souring events usually occur over breakup each year



Facilities/Pipelines

Project based and will often bid out each time



Operations

Sourcing events occur throughout the year based on contract expiry

Successful vendors are typically awarded 1–2 year contracts

Becoming A Vendor

Ways CPG looks at new vendors

- Crescent Point's strategy
- Market capacity and current vendor capacity
- Safety centric culture
- Vendor performance
- Pricing

Preferred to be sponsored by a CPG Employee

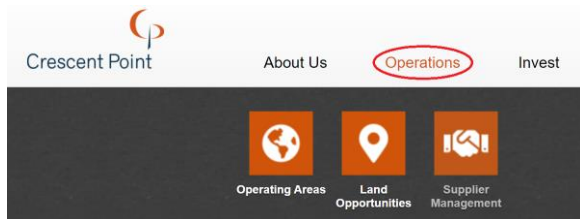
- Pending internal approvals and justification requirements
- Meet vendor rationalization requirements
- New vendor set up package
- Must be set up within all systems prior to doing work

Differentiating Factors

- ESG Advantages
- Indigenous Ownership/Partnership
- Technology & Innovation

Doing Business With Us

<https://www.crescentpointenergy.com/operations/supplier-management>



Supplier Policies

[Supplier Code of Conduct](#)

[H&S Requirements for Contractors and Vendors - Canadian Policy](#)

[H&S Requirements for Contractors and Vendors - U.S. Policy](#)

[Fit for Work - Canadian Policy](#)

[Fit for Work - U.S. Policy](#)

Welcome to our

New Compliance Management Program

Welcome to Crescent Point's Pre-Registration Portal for Canada: **Profiles – CPE - CA.**

Suppliers who are interested in completing work for Crescent Point in the future and would like to take initiative can register for Crescent Point's Profiles Hub.

To help create an efficient process for broadening our supply base when required, the Profiles Hub will allow for the collection of basic company, Health & Safety and ESG information that will streamline decision making during the sourcing process.

Please note there is a nominal cost to this, and it does not guarantee future work. If selected for future work, all suppliers will be required to register and pre-qualify through Avetta. The cost of registration for the Profiles Hub will be deducted from the compliance account registration fee.

For any questions, please reach out to suppliermanagement@crescentpointenergy.com

[Get Qualified](#)

Being a Vendor at Crescent Point Energy

- Avetta – Supplier Pre-Qualification
 - Required for **ALL** service & material vendors
 - CPG Health & Safety Requirements
 - Policy Sign Off
- Typical Insurance Levels
 - Commercial General Liability \$5 million (each Occurrence)
 - Crescent Point named as an Additional Insured
 - Auto Coverage \$2 million
- Master Service/Supply Agreement in Place
- Electronic Submission of Invoices via OpenInvoice
 - OpenInvoice field tickets



Being a Vendor at Crescent Point Energy

- Getting Paid - Electronic submission of Invoices via OpenInvoice web portal
- OpenTicket - Electronic Field Approval
 - Replaces the manual field stamp & signature required for invoice submission
 - Vendor submits ticket or invoice directly to their CPG field contact
 - CPG field contact electronically codes and approves the ticket for invoicing
 - Tickets approved within 7 days or CPG follows up with field contact
 - Benefit to Vendor – Faster field approvals = Faster payment
- OpenInvoice – Electronic Invoice Submission
 - Invoices submitted electronically for processing
 - Created from approved electronic ticket – so not a duplication of administrative work
 - Payment terms start as at invoice submission
 - Benefit to Vendor – Allows for more efficient processing & payment of invoices



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