

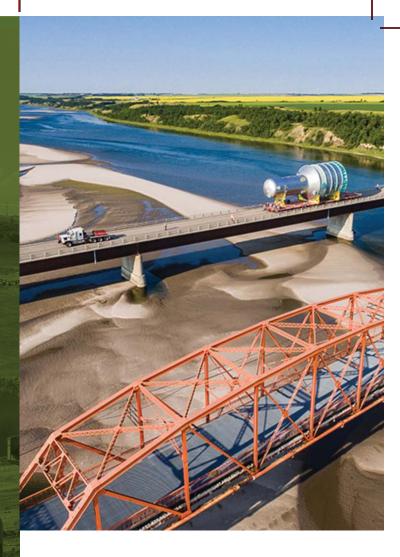
Expanding horizons with Saskatchewan-based sourcing solutions

Higher sales. More productivity. Greater social responsibility. Improved innovation and customer satisfaction.

Today's mining and resource companies are under greater pressure than ever to deliver more – more for their shareholders, more for their customers, and more for the communities and governments that grant them license to operate. Increasingly, these companies are turning to their own supply chain to address many of those challenges.

The problem is that finding qualified, capable suppliers that deliver "more" is not easy.

On the other side of the table, suppliers face greater pressure than ever to thrive in an increasingly complex and competitive marketplace, where business connections and advocacy are hard to come by and policies are constantly evolving.



Fortunately, there is a Saskatchewan-based resource that helps both companies and suppliers connect, innovate, and grow together: the Saskatchewan Industrial and Mining Suppliers Association (SIMSA).

At SIMSA, we have a simple goal: to make supply chains better, more responsive, and smarter. We do this by advancing the interests of our members, bringing together suppliers and corporations in need, and providing one powerful voice for the people and businesses who are shaping Saskatchewan industry – and the future of our province.

Get to know SIMSA - Visit www.simsa.ca today.



### **Funding sponsors**

















# Work with us

Looking for Saskatchewan-based supply solutions for your mining, energy, or industrial company? We can help. Visit our website at www.simsa.ca to learn more about us, or to check out our online Saskatchewan Supplier Database.





# Saskatchewan-based supplier solutions for the global resource industry

The Saskatchewan Industrial and Mining Suppliers Association (SIMSA) is a nonprofit corporation whose Saskatchewan-based member companies provide goods and services to the industrial, mining, and energy sector. If you need a Saskatchewan supplier, we can help you find it.

#### A force of nurture

SIMSA members include more than 180 Saskatchewan suppliers to the province's mining, energy, and industrial sector - companies representing more than 20,000 employees and more than \$10 billion in revenues.

### Growing the Saskatchewan economy

A dollar invested with a SIMSA member becomes up to \$2.22 in GDP for our province as members pay taxes, buy land, build, pay employees, make charitable donations, and contribute to communities.\* That revenue is lost if a non-Saskatchewan supplier receives the spending.

#### SIMSA = SK

All SIMSA members have a permanent brick and mortar location in Saskatchewan and are PST and WCB registered in the province and only members who work for companies with a global corporate head office in Saskatchewan are eligible for SIMSA Board membership.

### **Making connections**

SIMSA-sponsored Roundtable, Speed Networking, and other face-to-face events provide unprecedented access to prospective suppliers for corporate procurement staff; these events have already generated more than \$700 million in business for our members.

# Building better supply chains

Our Saskatchewan Supplier Database (SSD) helps global mining and oil companies and their engineering firms look for Saskatchewan-based suppliers. As a hub for connecting and sharing ideas, it's just one way that SIMSA serves as a catalyst for supply chain innovation.

<sup>\*</sup> Economic Impact Analysis of the Saskatchewan Mining Supply Chain Prepared for Saskatchewan Industrial and Mining Suppliers Association, Saskatchewan Ministry of the Economy, and the Saskatchewan Mining Association by Praxis, 2016.